



Helping a cabinet manufacturer remodel for growth

Cutting-edge TMS integration gives KCD the power to scale shipment processing to support explosive growth



43% Increase in shipping volume



0% Increase in internal staffing



SEAMLESS INTEGRATION
Between KDLConnect TMS and NetSuite

CHALLENGE

KCD, an importer of high-quality, ready-to-assemble kitchen cabinets was experiencing dramatic growth. As their volume of shipments increased tenfold, a logjam of orders developed, each needing to be trafficked to the optimal carrier, processed, and tracked, as quickly and efficiently as possible. KCD already had a significant investment in NetSuite, the ERP software that drives data across their operation.

SOLUTION

Using the KDLConnect TMS, our team was able to develop a “black box” order planning system completely integrated into the KCD’s NetSuite environment. In this new system, KCD orders developed in NetSuite are immediately pushed into the KDL TMS, where the system optimizes loads and applies the lowest cost carrier, as well as generating multi-stop truckloads. Each order generates a BOL#, Pro #, and shipping documents, and NetSuite pulls all the information back to KCD, completing the data loop for each shipment, seamlessly and in real time.

RESULTS

This solution revolutionizes the order to load cycle time and significantly reduces shipping costs. Since integration, KCD has added a second shipping facility and increased shipping volume by 43% — all with no additional staff required.



The value of the technology and digital tools KDL provides is fantastic — it provides real time connections to my business, and I don’t need an in-house transportation staff to handle it. All of my data analytics come from KDL.”

—Glen Wegel, VP Operations, KCD

People Drive Logistics

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